



NEXUS GLOBAL PARTNERS LLC

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Nexus Global Partners Group and SmartWork Establish Strategic Alliance.

Strategic Partnership established to expand service offering to Portfolio Companies

Milano, Italy – June 17, 2004 – Nexus Global Partners Group, a cross border advisory firm focused on execution of international expansion plans for international and local companies, and SmartWork, Italian consultancy focused on business development services, have formed a strategic alliance. Under this alliance NGP Group and SmartWork will co-develop, co-market and deliver advisory services focused on business development opportunities in the Italian market.

As part of the alliance, NGP Group Portfolio Companies have now preferred access to strategic commercial relationships in the Italian market while SmartWork's clients can now benefit from extensive access to important economic regions of the world such as North America, Latin America and the Middle East.

NGP Group will be able to provide to its Portfolio Companies access to SmartWork's extensive network of local resellers and distributors in the Italian market. Furthermore, SmartWork's ability to build and execute a customized and regionalized market penetration strategy is the ideal complement to NGP Group's current cross-border advisory service offering in Europe.

Both companies expect a significant increase in business towards Italy as a gateway to Europe. NGP Group and SmartWork together are well positioned to help companies capitalize on this trend.

About Nexus Global Partners Group

Nexus Global Partners Group (www.ngponline.com) is a cross-border, transaction-driven advisory firm dedicated to internationally oriented companies. NGP Group maintains offices and Partners in North & Latin America, Europe and the Middle East.

NGP Group's objective is to engage internationally oriented companies (Portfolio Company) and support them with hands-on advisory services aimed at helping them grow beyond their local markets and into international ones. NGP Group's primary focus is to successfully close cross-border

transactions for its Portfolio Companies, ranging from Business Development (Clients Acquisition, Partnerships, Joint Ventures, Portfolio Company Representation & Local Subsidiaries Setup) to Corporate Finance (Mergers & Acquisitions (M&A), Private Equity, Turnaround & Restructuring, Corporate Financial Strategy).

NGP Group focuses on emerging and growth companies (VC stage, spin-offs and small/midsize private companies) that have established a presence in their market and are now looking for either a local transaction or proposing to expand internationally.

About SmartWork

Smart Work (www.smartwork.it) is a Milan-based consultancy focused on Business Development. Smart Work supports companies to start up their business in Italy and Europe. Partners are experienced managers with a strong sales profile and well established trading links. Smart Work has developed business in many markets and in particular in the following: Information & Communication Technology, Media & Advertising, Manufacturing, Food & Beverage, Business Services, Building Industry, Security Industry. SmartWork's service offering for the Italian market: Business Alliances, Business Services, Recruiting, Team Building and New Branch Opening. For more information contact +39 (02) 89055633 or e-mail contatto@smartwork.it.